Getting to The Heart of Homelessness





2021 ANNUAL REPORT

Switchpoint Community Resource Center



MESSAGE FROM

CEO & BOARD PRESIDENT

THERE IS INERTIA IN POVERTY. WITHOUT INTERVENTION, IT WILL CONTINUE. YOUR SUPPORT IS THE INTERVENTION, OUR APPROACH HELPS PREVENT HOMELESSNESS AND OFFERS THE TOOLS NEEDED TO TRULY BECOME SELF-SUFFICIENT.

Dear Friends,

Your dedicated support in a very challenging year has been pivotal to meeting the ever-increasing demand for our services while also expanding programs locally and statewide. Each day we witness families finding their path forward as they discover they can trust us. The shelter remains at the heart of our work. We know that temporary shelter is not enough so we must continue to adapt to meet the changing needs of the most vulnerable among us. It takes all of us to make a difference.

It is a privilege to share our 2021 Annual Report with you to bring a face to the many ways Switchpoint has a significant impact on homelessness through prevention, short-term shelter, and long-term housing solutions. Our mission remains steadfast as our vision and reach continue to grow.

Working closely with shelter clients has given us a deeper understanding of the many factors leading to homelessness. As a result, we have embarked on expanding services to address root causes – lack of affordable housing, childcare, and addiction recovery services. We are growing connections statewide to serve the needs of those in other communities who need our help.

Locally, Stepping Stones 24/7 childcare will make all the difference for parents being able to achieve full employment and improve quality of life for their families

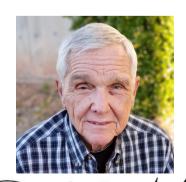
On a statewide level, we are collaborating with Tooele and Salt Lake City to create affordable housing and build community resources to better serve those in great need.

Achieving our mission and vision requires a dedicated board, staff, local and state officials, volunteers and donors who all understand how critical this work is

Thank you for your support and partnership. With gratitude,



Carol Hollowell, CEO, Switchpoint CRC



David Dangerfield Board President, Switchpoint CRC 1,615,020

pounds of food <u>di</u>stributed



between food pantry & soup kitchen



2,663

individuals accessed emergency shelter



previously
unemployed
adults re-entered
the workforce



412

Washington County residents are no longer homeless



8,200+

people accessed services across all programs, including 2,211 women and children



209

individuals participated in education and employment programs

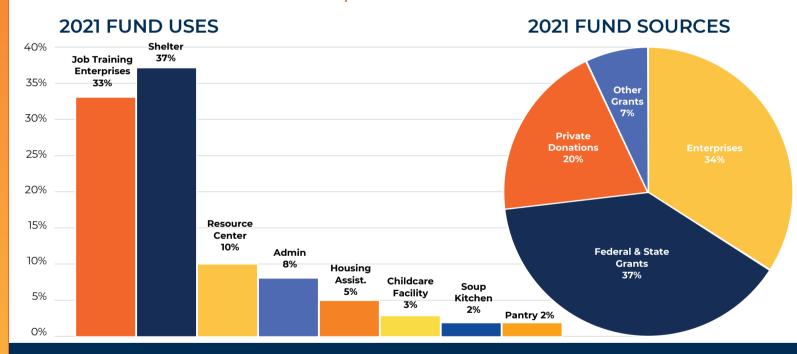
2021 STATEWIDE IMPACT

SWITCHPOINT

FINANCIALS

SWITCHPOINT RELIES ON A VARIETY OF SOURCES TO FUND OUR SERVICES AND PROGRAMS 54% OF OUR FUNDING COMES FROM PRIVATE DONATIONS AND OUR ENTREPRENEURIAL VENTURES

Community Resource Center



EXPENSES:

- Shelter/Resource Center \$3,692,326
- Job Training/Enterprises \$2,505,030
- Administration \$611,345
- Pantry/Soup Kitchen \$222,811
- Housing & Childcare \$610,302

SUMMARY:

Earned revenue from enterprises \$2,615,005

Private Donations \$1,583,220

Federal & State Grants \$3,008,929

Other Grants \$434,660

Total 2021 FY budget \$7,641,814

In-kind donations, food and thrift \$3,630,065

CONFIDENCE RESTORED

The day I checked into
Switchpoint, I felt like I had nothing
to live for. My life was completely
shattered. I got news my father had
passed away, the family I was
trying to build went up in flames
and the job I loved was forever lost.
The only thing I owned was the
clothes on my back. There wasn't a
day that tears of grief didn't hit the
floor.

The blessings that I have received started literally that day. Now tears of happiness come daily. My confidence is completely restored. Some of the strongest people you will meet in your life have times of despair. Switchpoint is full of them. The staff are testaments to these stories.

At the beginning of my journey I was too prideful to say I was homeless. Today it's part of my story as much as my daughter is. Switchpoint has an amazing staff. Melanie and Steve, I can't thank them enough for what they have done. All heroes don't wear capes.

Switchpoint will love you 'til you love yourself again. Thanks for everything."



HOMELESSNESS

IS NOT SIMPLY A LACK OF SHELTER

WHEN RESOURCES ARE WHAT IS NEEDED MOST TO ESCAPE CYCLES OF POVERTY AND HOMELESSNESS, SHELTER IS NOT ENOUGH

It is vital to note that the majority of people experiencing poverty and homelessness were born into it. Disadvantages that collectively work in a circular process make it nearly impossible to break these cycles. Others, like Tyler, experience situational poverty. The research is clear, access to resources is the solution.

Switchpoint addresses the layers that keep people stuck, offering a wide array of services to set them on a new path which includes:

- Emergency Shelters St George and Tooele providing safety and stability with personalized case management. The average length of stay is 19 days.
- Emergency Food Pantry, Soup Kitchen, and weekend sack lunches addressing food scarcity for over 600 households weekly in St George and Tooele.
- Housing Assistance Homeless prevention, rapid re-housing, and rental assistance.
- Housing Development Riverwalk Village Apts., 55 units of affordable 1, 2, 3, and 4 bedrooms, accessible to our clients.
- Education Weekly classes include: budgeting, financing, parenting, computer literacy, anger management, lifeskills, Circles mentoring program, and resume building.
- Job Training through our micro-enterprises Thrift Stores, Bed N Biscuits Pet Village dog daycare and grooming, Small Engine Repair.
- Job placement support.
- Drop-in services include a computer lab, showers, and laundry facility.
- Crossover Recovery Treatment Center a 42-bed residential substance use treatment center located in Hildale Utah.
- Crossover Counseling Center provides evidence-based treatments for many common mental health conditions, including anxiety, depression, PTSD, schizophrenia, and substance dependence.

RISING TO MEET THE NEEDS OF 2021

This past year has given us multiple opportunities to rise to the occasion and help those in need throughout our state. In collaboration with St George City and Intermountain Regional Hospital we opened and operated a quarantine hotel for people with Covid-19 coronavirus in the old St George Inn. Although a difficult strenuous undertaking, we understood the need and cared for 480 clients to keep them and our community safe.

The Salt Lake Valley Coalition to End Homelessness asked Switchpoint to operate two overflow shelters. As temperatures dropped, we opened the shelters in December 2020 keeping 575 people from the cold streets.

We soon learned that 90% of the residents had income and could pay rent. They were forced into homelessness due to being priced out of the market. Most of these were seniors and Veterans living on a fixed income that could not keep up with the rising costs. We saw a solution- purchase and renovate the overflow hotel into permanent studio apartments. The Point by Switchpoint will open by Thanksgiving 2021 and will welcome home 140 seniors and Veterans.

9 9 Our foundation participated in Switchpoint's multi-million dollar conversion of the Airport Inn in Salt Lake City which will house 140 seniors who previously had been experiencing

homelessness. We are also supporting similar projects in St. George and are impressed by how effective Switchpoint is at completing their mission and helping individuals turn their lives around. We look forward to future projects with Switchpoint and helping them further move the needle in addressing homelessness in Utah."

-The Dell Loy Hansen Family Foundation



BUILDING CONNECTION & COMMUNITY

SHELTER AND FOOD CAN NEVER BE ENOUGH

A SENSE OF BELONGING IS A VITAL KEY TO BREAKING CYCLES OF POVERTY, ADDICTION & HOMELESSNESS



Our newest additions to the Switchpoint family of services **Tooele Community Resource Center and Riverwalk Village** apartments share the same focus - building community.

In Tooele utilizing the proven
Switchpoint model, they operate an
Emergency Shelter, Pathways
Domestic Violence Shelter, Tooele
Thrift Store, and Food Pantry. They
also offer showers, laundry, computer
lab, housing program, and rental
assistance as drop-in services. Tooele
CRC is funded by grants and
donations from the local community.

Riverwalk Village Apartments in St George opened in November of 2020 and filled to capacity that month. Currently, 172 people call it home.

With a community garden and various activities, the residents have many opportunities to connect and feel like they belong and play an important part in their community.

Maureen is the matriarch watching over all, tending and teaching the children about gardening and life.





EVOLVING WITH THE NEEDS OF OUR COMMUNITY



Switchpoint Thrift opened providing revenue for the shelter, helping those in our community living in poverty in need of clothing and goods

It all started with Ray, homeless for 5 years due to a lost his wallet. Within 24 hours of meeting Carol, he was placed in housing. Switchpoint opened in Sept. as a 24/7 shelter/resource center Initial programs included:

- · housing assistance
- Circles mentor program

2016

2014

2015

Addressing food scarcity by opening a community food pantry was a vital next step

A second small business, Bed-N-Biscuits (BNB) played an important part in working toward self-sufficiency

Riverwalk Village Apts
Small Engine Repair
Covid Quarantine Hotel
Statewide expansion
occurred with the
opening of
Crossover Recovery
Tooele Resource Center
2 SLC Overflow Shelters

2021

18/19

2020

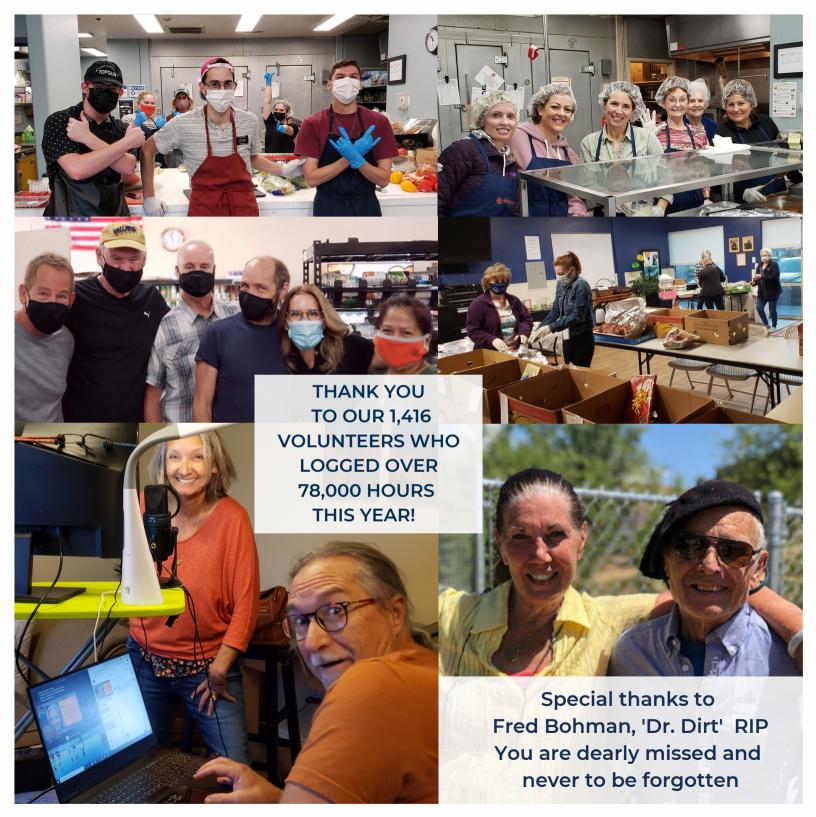
2017

A website overhaul laid the groundwork for future expansion. Researching root causes, and implementing trauma-informed care

Services continue to expand Crossover Counseling Thrift Boutique opens Stepping Stones 24/7 childcare construction began



switchpoint



THANK YOU

FOR ALL YOU DO TO MAKE SWITCHPOINT WHAT IT IS - A PLACE OF SAFETY, GROWTH, CHANGE, AND PURPOSE FOR SO MANY

Together we are accomplishing incredible things as we support people in their most vulnerable moments. We are forever grateful for the unique piece that you bring in helping us continue to make an impact as we work to change the face of poverty.

Our motto, "It takes all of us," has never been more true as we navigate through the continuing trials of the Covid-19 pandemic to best serve our homeless and impoverished neighbors. We need one another. We are in this community together and as we rise up to help the fallen, we help ourselves.

Canceling our biggest in-person fundraising events to keep everyone safe and again pivoting online to the virtual world, you continued to 'show up' for us. Thank you for the difference you choose to make each day through your investment in us. Your commitment is a vital part of the equation, making it possible for us to enhance the lives of thousands in our community. We absolutely could not do this without your support in all of the ways you offer it.

You are the 'Switchpoint' for so many, helping people in their resolve to find the strength within themselves to discover and lead their best life.



STEPPING STONES CHILDCARE CAMPAIGN DONORS

BOARD OF TRUSTEES

David Dangerfield Board President

Bruce Jenkins Vice President

Wayne Hepworth Treasurer

Pam Heath Secretary

Mary Helen Stricklin Member

Bob Nicholson Member

Jimmie Hughes Member

Shirlayne Quayle Member

Jeri Schnitker Member

Abraham Thiombiano Member

Stephanie Mackay Member

\$300,000

Dell Loy Hansen Family Foundation

Karen & Allen Lyle

\$20,00 - \$50,000

C3M Foundation
John Cottam
Eagle Gate Title
Marti & George Graff
Noel & Tim Houghton

Jeff Love & Rod Ludlow Nanette & David Pugsley Karen & Brent Slife Deborah Weisbacher Shelly & Ken Weisbacher

\$5,000 - \$10,000

Laura Atwood Mary Bolton Kathleen Gueymard Julie & Dr Bruce Molen Jim & Sue Ann Roberts Security Service Charitable Foundation

\$500 - \$3000

Darrell Askey
Patrick Barickman
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Christine & Donald Bode
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Jo Nebeker
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Jacquelyn & John Rynbrandt
Lisa & Travis Seegmiller
Tracy & Joseph Smith
Katherine Snyder
Mary Helen Stricklin
Holly Sweeten
Karen Todd
Visionary Homes
Kathleen & David Westerby

\$25,000+

BE THE SWITCHPOINT SOCIETY

Anonymous
Anonymous
Martha & Curtis Anderson
Bedrosian Tile/Carpets Plus
Joe & Ken Gibbons

Bill Cox
Ray Cox
Jeff Love & Rod Ludlow
New Trend Construction Team

Dr Leroy Nisson C Scott & Dorothy E Watkins Charitable Foundation Shelly & Ken Weisbacher

\$10,000 - \$24,999

Birch Family Pharmacy C3M Family Foundation John Foster Joe Gibbons Gladyce & Louis Foster Family Foundation

Pat & Bob Kill
June & Brooks Pace
Marcia Reisch
Karen & Brent Slife
Southern Utah Home
Builders Association

George Thomas Yolanda & Alex Thurman VE Management & Investment Company

\$5,000 - \$9,999

Betty Adamson
Chase Ames Team
Lynne Cobb
Gesine Crandall
Danville Development Corp
Deep Sea Holdings
Stanley Eiseman
Kathleen Gueymard
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Shari & Bruce Jenkins
Russell Key
Pam & Brent Layton
Love Like Joe Foundation
LoveSac
Ruth & Paul Lyon
Julie & Dr. Bruce Molen
Judy Oberdick
Judy Odom
Kenneth Oler

Sue Ann & Jim Roberts
Janna & Brant Ross
William Sain
Security Service Charitable
Foundation
Shakespeare Enterprises
Hannelore Stanik
Sun America Mortgage
Judy & John Taylor
Tech Ridge Management
Ann & Kenneth Watters

Switchpoint isn't afraid to challenge a system that has continually failed."

\$2,500 - \$4,999

Tom Biersbach
David Dangerfield
Jim Dirksen
Joan & Larry Eggert
Nancy & Edward Fehr
Larry Geer
Nancy Gibson
Good Shepard
Presbyterian
Nan & Ben Hendrickson
Claire Heyman
Bob Hiatt
Talea Hollingshead

Shawn Holstee
Steven Hurst
Daniel Jackson
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Jean Lown
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New Promise Lutheran
Church
Newberry Family Fund
Drs. Cathleen & Rick Obray
Dori & Tom Phillips
Thomas Pratt

Katherine Snyder
Rylee & Jimmy Sorenson
Stanley Consultants
Charitable Foundation
Julie & Jeff Stewart
Darcy & Colleen Stewart
Mary Helen Stricklin
Abraham Thiombiano
Karen Todd
Kathleen & David Westerby
James L. Williams
Zonos

\$1,000 - \$2,499

Shannon & James Andersen Janet Andrew **Apex Excavation LLC** Diane Arnal Jan & Craig Astle Carolyn & Jerry Atkin **Heather & Maurice Atkin** Laura Atwood Lacey Bacik Baker-Bond Charitable Fund **Bakston Freight Systems** Lisa & Jim Bedell William Belknap **Richard Bell** Sandra Jo & Clark Benson Larry Bergeson Jane Blackwell Christine & Donald Bode

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Hans de Haan Mary Ann & Richard Denos **Connie Desimon Harold DeVries Dixie Component Systems** Dixie Escalante Foundation David Dougherty **Donald Drabant Terri Draper Rodney Dueck** Norm Dull Michael Dunn **Dutchman's Market Judy & Bill Edwards Daniel Ehrheart Rick Ehrheart** Janice & Jay Ence Elizabeth Esplin **Emily Evans**

\$1,000 - \$2,499 CONTINUED

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Factory Powersports Brittney Fairbourn

Maren & Kevin Fisher

Melanie & Scott Florence

Susie & Tom Galles

Dwayne Gebs

Virginia Gerek

Patricia & Michael Gibas

Nanette Glauser

Sandra Goulden

Benjamin Green

Mary Harris

Michael Henley

Linda & Wayne Hepworth

Mea Honer-Orton

Janice Howick

Margaret M. Huber

Terry Hunt

David Jackson

Sandra & Richard Jacobson

Kurt Johnson

Colleen Johnson

Jed Johnston

Toni & Clyde Johnston

Kathryn Kauffman

Stephanie Martini & Kjeld

Jensen

Steve Knight

Knights of Columbus

Vic Giasson Council

John Koester

Dianne & Jerry Larson

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Mary Laubscher

Belinda & Adam Lenhard

Meridene Lindsey

Sue B Lipsman

Lauree & Michael Low

Dennis Loy

Tim Martin

Dorthy Mauk

Thomas McArthur

Sue McCafferty

Thomas McCoy

Miner Foundation

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Kathryn & Scott Morgan

Julie & Dr. Bruce Molen

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Escrow

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Linda & Kenneth Nagel

Mark Nash

Dana & Mike Navlor

Liza Ness

Kathy Obray

Shana Overton

Ronald Parent

Catherine & Thomas

Petersen

Bobbie & Thomas Pillar

Sandra & Dennis Porter

R1 Appraisals

Stephen Radmall

Bruce Rees

Mary & Robert Rich

Keisha & Donald Riedl

Francis Roach

Rocky Mountain Power

Marsha & Alan Rogers

Naomi Ross

Lisa Rutherford

Jacquelyn & John

Rynbrandt

S & S Steel Fabrication

Brad Seeamiller

Tracy & Joseph Smith

Kathryn & Menlo Smith

Spirit of the Desert

St James Neighborhood

Helene & Robert Stone

Ron & Jane Stoughton

Linda Summers

Summit Sotheby's Cares

Foundation

Holly Sweeten

Sue & Bill Swinyard

Craig Tassainer

Becky Thomas

Tuacahn Center for the Arts

Unitarian Universalist

Fellowship of SW UT

Steven Vannorman

Rebecca Vasquez

Dolores Villalobos

Visionary Homes

_

Barbara Vogel

Anthony Wakefield

David Watson

Linda Wilson

Sheriff Wimmer

Valeri & Bob Wisner

\$500 - \$999

Joshua Amaro Darrell Askey

Patrick Barickman

Jay Barnes Law Office

Marjorie Bayle Mitzi Beard

Maurice Beaujeu

Brian Beer Brynn Bell

Sharon & Carl Berger

Simon Bergeron

Rolf Bernhard

Barbara Berrett

J & A Berrett Family

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Anne Evans

Dona Fisher

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Carlos Garcia

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Elizabeth Herzfeld

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Barbara Larson

Dennis Larson

Sara & Michael Leavitt

Gary Leavitt

Karen Lemons

Lorraine Lester

Cindy & Terrance

Lindenberg

Little Mountain Ward

Susan & John Love

Judith Lovett

Jayne Lowe

Diane & Joseph Lutz

Mabel Carroll Leone

Revocable Trust

Lynne Mackechnie

Cecil & Dick McCann

Brian McCoy

Switchpoint performs a critical role in homeless services around the state. The State Office of Homeless Services appreciates the cooperative relationship and supports Switchpoint's efforts to provide help and encouragement to people experiencing homelessness."

-Wayne Niederhauser, State Homeless Coordinator

\$500 - \$999 CONTINUED

Ted McCune

Carolyn & Kent McDonald

Candace Mesa Loraine Militello

Lyle Mills

Karen Mohan

Jackson Moore

Judith Mooster-Eller

Dianna Morgan

Jill & Marc Mortensen

Jane & James Moyle

Bob Myers

Marilyn & Magnus Nelson

Nets on Fire

Alice Newberry

Sherril & Kenneth Newby

Susannah Nilsson

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Gladys & Donald Price

Dennis Priest

Shirlayne & Jeff Quayle Red Cliffs Seventh-Day

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Beth Remsburg-Bell Lowell Richardson

LaStar Richins

Adam Riding

Wendy & Mark Rosenthal

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Lyn Ryan

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Patti Schifano

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Michael Stonebreaker

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David Swann

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Steven Temple

Susan Tolbirt

Tri-State ATV Club

Julie Troyka

Lan Turner

Bradley Van Buren

Angela Van Fossen

Elaine Vickers

Vickie Warner

Veda & Robert Weatherbee

Amy Weber

Karen & Lloyd Webster

Eileen Weierbach

Russell Westwood

Carrie Wilson

Scott Woods

Xetava Garden Café

Being part of the Switchpoint team has given me a new perspective on the complexities of homelessness, a better understanding of the importance of individual and organizational courage to identify and implement innovative solutions, and a deep appreciation for all who support our vulnerable neighbors."



OUR MISSION

To empower those in need by addressing the underlying cause of poverty and providing a comprehensive plan to support their journey to self-sufficiency.

OUR VISION

Every individual embodies their worth and value, with self-esteem, hope and abilities restored, thriving in affordable housing.